

ROBERTS GORDON® INFRARED HEATING

Auto Repair Center Feels the Heat with ROBERTS GORDON® High Efficiency Reflectors

EBER HVAC

170 Horner Street, Johnstown, PA 15902
Phone: 814-539-6251 | Fax: 814-539-7328

Dear Herrmann Associates,

As you know, I installed Roberts-Gordon modulating heaters in my own shop more than 10 years ago and have been extremely pleased with the comfort, energy savings and reduced operating cost I have witnessed firsthand. For these reasons, I recommend the brand to all my customers and have recently installed these heaters in a local auto dealer's new service reception area.

Herrmann Associates recommended the new high efficiency Roberts-Gordon reflectors for this space, but I was a little skeptical. I wondered the real value of this new design and whether it produced noticeable results. I am pleased to report the performance of the modulating heaters, with the new reflector design, is exceeding all expectations!

As promised, all of the heat produced is being directed to the floor, making the dealership's customers and employees very comfortable. So much so, that employees and customers often comment on how comfortable they are.

While installing the dealership's heaters, even my technicians noticed the difference in infrared heat output resulting from the new high efficient reflectors, as compared to the same heaters with the older reflector design installed in our sheet metal shop.

After considering other heating options, my customer and I are very happy we relied on Herrmann Associates and Roberts-Gordon to meet our comfort and energy efficiency goals.

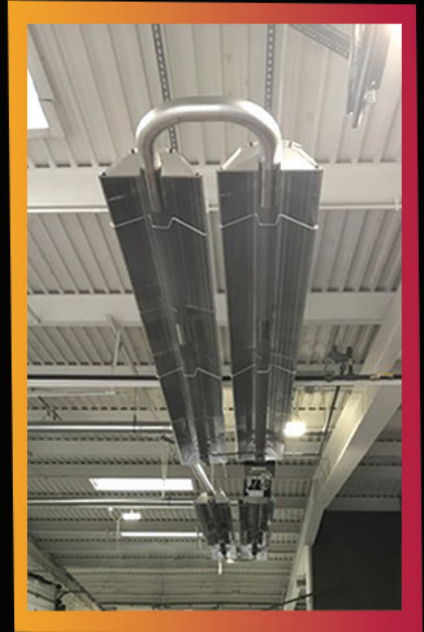
This dealership is so happy with the heaters' performance, they're considering Roberts-Gordon Complete HED heaters with the new high efficient reflector for wash bays in their new building. We firmly believe this heater, designed for Harsh Environments, will be another perfect solution from Roberts-Gordon to meet our customer's needs.

Thank you again for your assistance,

Eber Verhovsek
Eber HVAC, Johnstown, PA

"I have been installing Roberts-Gordon heaters for many years. Ten years ago, I became a customer when I installed the modulating heaters in our shop. I am still so pleased with the heaters' performance today, not only do I install them, I also recommend them!"

— Eber Verhovsek, Eber HVAC,
Johnstown, Pennsylvania —



Benefits for Repair Shops

- Even heating – greater comfort for customers and employees
- Reduced energy costs – achieve comfort using up to 50% less fuel over warm air systems
- Clean, quiet, draft-free – eliminates annoying blowing air
- Quick heat recovery – floors stay warm even after doors are open for extended periods; equipment and vehicles re-radiate heat in the space
- Dryer, warmer climate – reduced condensation not only means longer heater life, but no damage to vehicles
- Minimal maintenance – enjoy years of trouble-free operation
- Experienced, knowledgeable team – representative and factory support guide you from design through commissioning and start up
- Increased profits – Material, labor and operating cost savings from all of the above

Roberts-Gordon LLC | 1250 William Street | P.O. Box 44 | Buffalo, NY 14240-0044 USA

Telephone: +1.716.852.4400 Fax: +1.716.852.0854 Toll Free: 800.828.7450 www.robertsgordon.com